## Job Vacancies, 2014



Manpower Research and Statistics Department Singapore

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## Notations:

| - | : nil or negligible |
| :--- | :--- |
| n.a. | : not applicable |
| s | : suppressed |

## List of Abbreviations:

| PMETs | : Professionals, Managers, Executives \& Technicians |
| :--- | :--- |
| RAF | : Rank- And- File |

## Highlights

- Job vacancies rose over the year to 67,400 in September 2014. Service \& sales workers ( 15,330 or $25 \%$ of total vacancies) such as shop sales assistants, security guards and waiters were in keen demand. This was followed by associate professionals \& technicians (12,000 or 19\%) and professionals (8,770 or 14\%).
- The services industry accounted for four in five of all vacancies in September 2014. The bulk of the vacancies came from community, social \& personal services, reflecting the expansion of childcare and pre-schools, healthcare and tertiary institutes. In addition, the opening of new shopping malls supported robust hiring in wholesale \& retail trade, accommodation \& food services and administrative \& support services. Manufacturing contributed another 13\% of the vacancies, while the remaining $5.7 \%$ came from construction.
- The proportion of vacancies unfilled for at least six months ( $41 \%$ ) and those hard to fill by locals ${ }^{1}$ ( $67 \%$ ) were broadly unchanged from a year ago, as the labour market remained tight. Non-PMETs continued to form the majority of such openings, especially for service \& sales workers and cleaners, labourers \& related workers.
- Reflecting the predominance of lower-end jobs among the hard-to-fill vacancies, unattractive pay (affecting 46\% of hard-to-fill vacancies), preference for a shorter workweek (39\%), physically strenuous job nature (37\%) and shift work (31\%) were the common reasons employers cited for difficulty in recruiting locals.
- There were vacancies available for all educational levels, with more for both ends of the educational spectrum. Specifically, those requiring at least primary or lower ( 14,720 or $24 \%$ ) and university degree qualifications (13,060 or $21 \%$ ) were most in demand. There were also many openings requiring secondary ( 11,430 or $18 \%$ ), diploma \& professional qualifications, (11,400 or $18 \%$ ), lower secondary ( 6,280 or $10 \%$ ) and post-secondary qualifications (5,520 or $8.8 \%$ ).

[^0]
## Job Vacancies, 2014

## Introduction

1.1 This annual report analyses the job vacancy situation in 2014, highlighting occupations in demand, top hiring industries, required qualifications and working experience. It also identifies openings that are vacant for extended periods and those employers report hard to fill by locals.
1.2 Job vacancies are openings for which employers are actively recruiting employees from outside their establishments. These can be new positions created due to business expansions or existing positions that have become vacant arising from staff turnover. Job vacancy statistics measures unmet demand for manpower and changes over time can reflect occupational shifts in the economy. Information on job vacancies can also help jobseekers and employers make informed decisions.
1.3

Data on job vacancies for broad occupational groups are collected from the quarterly Labour Market Surveys conducted by the Manpower Research and Statistics Department on private establishments (each with at least 25 employees) and the public sector. More comprehensive vacancy information on detailed occupations, industries, qualifications and working experience required are collected annually through the Job Vacancy Survey on positions unfilled as at September. Details of the survey coverage and methodology are in Appendix I.

## 2 Overview

Job vacancies continued to rise over the year
2.1 Job vacancies rose over the year to 67,400 in September 2014, from 61,900 recorded a year ago. However, September's number of job vacancies declined on a seasonally adjusted basis from June 2014, broadly reflecting the moderated business conditions in the second half of 2014 (Chart 1).

## Chart 1: Job Vacancies



Source: Labour Market Survey, MOM
Note: Data pertain to private sector establishments each with at least 25 employees and the public sector.
2.2

Overall, job vacancies formed 3.2\% of total manpower demand in September 2014, higher than the 3.0\% last year. Compared to the preceding quarter, seasonally adjusted job vacancy rate edged down from 3.1\% in June to 2.9\% in September 2014.

## Chart 2: Job Vacancy Rate



Source: Labour Market Survey, MOM
Note: Data pertain to private sector establishments each with at least 25 employees and the public sector.

## No discernible increase in hiring difficulties among employers

2.3

The proportion of vacancies unfilled for at least six months and openings listed as hard to fill by locals ${ }^{2}$ remained broadly unchanged from a year ago.

[^1]Chart 3: Number And Incidence Of Vacancies Unfilled For At Least Six Months, 2009-2014 (As At September)


[^2]Chart 4: Number And Incidence Of Vacancies Hard To Fill By Locals, 2009-2014
(As At September)


Source: Job Vacancy Survey, MOM
Unattractive pay, preference for a shorter workweek, physically strenuous job nature, and shift work remained main barriers cited for difficulty in hiring locals
$2.4 \quad$ Hard-to-fill vacancies could be due to genuine skills shortages when the supply of suitably qualified workers is less than demand; or job-specific conditions e.g. unattractive pay and working conditions offered by employers. Reflecting the predominance of rank-andfile jobs among the hard-to-fill vacancies, unattractive pay (affecting 46\% of hard-to-fill vacancies), preference for a shorter workweek (39\%), physically strenuous job nature (37\%) and shift work ( $31 \%$ ) were the common reasons employers cited for difficulty in recruiting locals. A smaller proportion of the hard-to-fill vacancies were due to lack of necessary work experience (17\%), qualifications (7.5\%) and specialised skills (4.1\%) (Chart 5).

Chart 5: Reasons Vacancies Were Hard To Fill By Locals, 2013 And 2014 (As At September)


Source: Job Vacancy Survey, MOM
Notes:
(1) Establishments were allowed to indicate more than one reason for vacancies being hard to fill by locals.
(2) Preference for shorter workweek and working location being too far were added in the list of options in 2014 Job Vacancy Survey.
(3) Figures in chart are expressed as a proportion of the hard-to-fill vacancies.
(4) Figures in table are expressed as proportion of total vacancies.
(5) 'n.a.': Not available.

## 3

By Occupational Group

## Service \& sales workers, associate professionals \& technicians and professionals were most sought after

3.1 Job openings were available across all occupations. Service \& sales workers ( 15,330 or $25 \%$ of total vacancies) remained most sought after, amid sustained demand for workers in the domestic-oriented services industries ${ }^{3}$. This was followed by associate professionals \& technicians (12,000 or 19\%), professionals ( 8,770 or $14 \%$ ) and cleaners, labourers \& related workers (7,710 or 12\%) (Chart 6).
3.2 Among the professionals, managers, executives \& technicians (PMETs), teaching professionals $(1,770)$, management executives $(1,550)$ and sales \& marketing managers (840) topped the list. Within the non-PMET group, shop sales assistants $(3,730)$, security guards $(2,250)$, waiters $(2,200)$, cleaners in offices \& other establishments $(1,850)$, receptionists and information clerks $(1,600)$, general office clerks $(1,230)$, cleaners \& helpers in hotels \& related establishments (1,230), and civil engineering/building construction labourers $(1,030)$ were in demand. A listing of specific top ten occupations within each occupational category can be found in Table 1, the occupational matrix.

Chart 6: Job Vacancies By Occupation, 2014 (As At September)

| Occupation | Number Of Job Vacancies | Share Of Job Vacancies <br> (\%) | Year-On-Year Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number | Percentage change (\%) |
| Service \& Sales Workers | 15,330 | 24.6 | +800 | +5.5 |
| Associate Professionals \& Technicians | 12,000 | 19.2 |  | +25.6 |
| Professionals | 8,770 | 14.0 | +680 | +8.4 |
| Cleaners, Labourers \& Related Workers | 7,710 | 12.4 | -540 | -6.6 |
| Managers \& Administrators | 4,820 | 7.7 | +760 | +18.7 |
| Clerical Support Workers | 4,540 | 7.3 | +340 | +8.1 |
| Plant \& Machine Operators \& Assemblers | 4,250 | 6.8 | +250 | +6.3 |
| Craftsmen \& Related Trades Workers | 3,850 | 6.2 | +40 | +1.0 |

Source: Job Vacancy Survey, MOM
Note: Job vacancies for Workers Not Classified by Occupation and Agricultural \& Fishery Workers are not reflected here.

[^3]Job openings rose over the year for nearly all occupational groups, notably so for associate professionals \& technicians
3.3 There were more job openings this year for nearly all occupational groups. The increase in job vacancies was most notable for associate professionals \& technicians (+2,450 or $+26 \%$ ), with registered nurses (+480), enrolled/ assistant nurses (+370), government associate professionals (excluding uniformed officers) (+190) and management executives (+150) forming almost half of the increase in the group. There were also more openings for service \& sales workers ( +800 or $+5.5 \%$ ), managers \& administrators ( +760 or $+19 \%$ ) and professionals (+680 or $+8.4 \%$ ). In contrast, vacancies for cleaners, labourers \& related workers declined by 6.6\% (or -540) over the year (Chart 6).

## Most openings unfilled for extended periods and hard-to-fill by locals were for nonPMET jobs

$3.4 \quad$ Vacancies for non-PMETs continued to form the majority of openings unfilled for extended periods ( 19,500 or $75 \%$ ) and hard to fill by locals ( 29,190 or $70 \%$ ). Openings for rank-and-file (RAF) occupations were more likely to be unfilled for extended periods and hard to fill by locals. Specifically, more than one in two vacancies for cleaners, labourers \& related workers (65\%), plant \& machine operators \& assemblers (58\%) and service \& sales workers ( $57 \%$ ) were unfilled for at least six months. Similarly, about nine in ten vacancies for craftsmen \& related trade workers (92\%), cleaners, labourers \& related workers (91\%) and plant \& machine operators \& assemblers (91\%) were hard to fill by locals. While PMET vacancies tend to register lower incidence for being unfilled for extended periods and hard to fill by locals, the proportions rose substantially over the year in 2014, amid the tight labour market.
3.5 A listing of top ten occupations with positions unfilled for at least six months and hard to fill by locals among PMETs and non-PMETs are in Annex - Table A1, A3, A4.

Chart 7: Number And Incidence Of Vacancies Unfilled For At Least Six Months By Occupation, 2013 And 2014 (As At September)


Notes:
(1) * includes Workers Not Classified by Occupation.
(2) ** includes Agricultural \& Fishery Workers.

## Chart 8: Number And Incidence Of Vacancies Hard To Fill By Locals By Occupation, 2013 And 2014 (As At September)



Notes:
(1) * includes Workers Not Classified by Occupation.
(2) ** includes Agricultural \& Fishery Workers.

Specific job conditions were commonly cited in non-PMET hard-to-fill vacancies; while for PMETs, lack of work experience and qualifications and competition for limited pool of candidates were more pertinent
3.6 Employers were more likely to indicate job-specific conditions pertaining to low pay, long workweek (preference for shorter workweek) and physically strenuous (job nature) as key reasons for hard-to-fill non-PMET vacancies. On the other hand, skills shortages e.g. lack of specialised experience and qualifications and competition for limited pool of local candidates were more pertinent to hard-to-fill PMET vacancies (Chart 9).

Chart 9: Reasons Vacancies Were Hard To Fill By Locals By Broad Occupational Group, 2014 (As At September)


Notes:
(1) Establishments are allowed to indicate more than one reason for vacancies being hard to fill by locals.
(2) Figures in chart are expressed as a proportion of the hard-to-fill vacancies.
3.7 The remaining part of the section presents an occupational matrix, listing the top ten occupations with the highest number of vacancies for each occupational category, including:
i) common minimum qualifications
ii) working experience required
iii) incidence of openings vacant for at least six months
iv) whether employers deemed these vacancies hard to fill by locals
v) wage ${ }^{4}$ data from the Occupational Wage Survey, 2013. ${ }^{5}$

## Managers \& Administrators

3.8 Leading the list of top managerial openings were sales \& marketing managers (840), business development managers (380), policy \& planning managers (350) and administration managers (350). Nearly all the top ten positions for managers \& administrators required minimally a degree qualification except for restaurant managers, where diploma \& professional qualifications would commonly suffice. Where experience was concerned, jobspecific know-how was the most common requirement of managerial positions. Employers generally had less difficulty filling the posts, with the exception of building \& construction project managers and restaurant managers.

## Professionals

3.9 Teaching professionals $(1,770)$ remained high in demand, followed by software, web \& multimedia developers (690), civil engineers (590) and system analysts (530). The common requirements for professional positions were a degree qualification and job-specific working experience. All the top ten professional openings had below-average incidence of vacancies unfilled for at least six months. However, nearly half were found to be hard to fill by locals. This included electronics engineers (77\%), electrical engineers (75\%), mechanical engineers (73\%), software, web \& multimedia developers (70\%).

## Associate Professionals \& Technicians

3.10 Management executives $(1,550)$ continued to be the most sought after, followed by registered nurses (830), enrolled/ assistant nurses (690) and mechanical engineering technicians (670). Generally, vacancies within this occupational group required at least a diploma \& professional qualification and job-specific experience. Although the majority of vacancies had below-average incidence of vacancies unfilled for extended periods and hard to fill by locals, there were a number with above-average incidences comprising registered nurses, enrolled/ assistant nurses, mechanical engineering technicians and computer technicians (including IT user helpdesk technicians).

[^4]Table 1(a): Top Ten PMET Vacancies By Occupational Groups, 2014 (As At September)

| Occupation | No. Of Vacancies | Top Three Industries | Common Minimum Qualification Required | Common Working Experience Required | Gross Wage (\$), June 2013 |  |  | Incidence Of Vacancies Unfilled For At Least Six Months (\%) | Incidence Of Vacancies Hard To Fill By Locals (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Median (50th) | 75th Percentile |  |  |
| Managers \& Administrators |  |  |  |  |  |  |  |  |  |
| Sales \& Marketing Manager | 840 | 1. Wholesale \& Retail Trade ( $29.1 \%$ ) <br> 2. Financial \& Insurance Services (18.7\%) <br> 3. Professional Services (15.9\%) | Degree \& Above | Industry Specific | 4,640 | 6,300 | 9,170 | 19.9 | 40.5 |
| Business Development Manager | 380 | 1. Financial \& Insurance Services ( $29.1 \%$ ) <br> 2. Professional Services (14.9\%) <br> 3. Wholesale \& Retail Trade (14.4\%) | Degree \& Above | Job Specific | 5,329 | 7,559 | 10,981 | 11.7 | 36.3 |
| Policy \& Planning Manager | 350 | 1. Professional Services (58.7\%) <br> 2. Community, Social \& Personal Services ( $23.6 \%$ ) <br> 3. Financial \& Insurance Services (7.1\%) | Degree \& Above | Job Specific | 5,250 | 7,118 | 9,435 | 5.4 | 10.0 |
| Administration Manager | 350 | 1. Community, Social \& Personal Services (53.6\%) <br> 2. Financial \& Insurance Services (18.7\%) <br> 3. Professional Services (9.5\%) | Degree \& Above | General Working Experience | 4,677 | 6,000 | 7,725 | 29.7 | 16.4 |
| Budgeting \& Financial Accounting Manager (Including Financial Controller) | 280 | 1. Professional Services ( $21.8 \%$ ) <br> 2. Wholesale \& Retail Trade (21.5\%) <br> 3. Financial \& Insurance Services (18.3\%) | Degree \& Above | Job Specific | 5,250 | 7,053 | 9,705 | 12.7 | 36.6 |
| Building \& Construction Project Manager | 230 | 1. Construction ( $70.6 \%$ ) <br> 2. Professional Services (10.1\%) <br> 3. Manufacturing ( $8.3 \%$ ) | Degree \& Above | Job Specific | 3,950 | 5,300 | 7,100 | 33.3 | 76.3 |
| Restaurant Manager | 230 | 1. Accommodation \& Food Services (91.2\%) <br> 2. Manufacturing (3.1\%) <br> 3. Financial \& Insurance Services (1.8\%) | Diploma \& Professional Qualification | Industry Specific | 2,352 | 2,844 | 3,537 | 57.5 | 86.8 |
| Human Resource Manager | 220 | 1. Community, Social \& Personal Services (33.6\%) <br> 2. Professional Services (17.5\%) <br> 3. Wholesale \& Retail Trade (14.3\%) | Degree \& Above | Job Specific | 5,000 | 6,581 | 9,198 | 11.5 | 21.2 |
| Financial/Insurance Services Manager (Eg Financial Institution Branch Manager) | 170 | 1. Financial \& Insurance Services (98.8\%) | Degree \& Above | Job Specific | 6,850 | 9,149 | 13,144 | 7.2 | 44.3 |
| Education Manager | 160 | 1. Community, Social \& Personal Services (96.8\%) | Degree \& Above | Industry Specific | 3,751 | 4,804 | 6,809 | 4.5 | 10.3 |

Table 1(a) (Continued): Top Ten PMET Vacancies By Occupational Groups, 2014 (As At September)

| Occupation | No. Of Vacancies | Top Three Industries | Common Minimum Qualification Required | Common Working Experience Required | Gross Wage (\$), June 2013 |  |  | Incidence Of Vacancies Unfilled For At Least Six Months (\%) | Incidence Of Vacancies Hard To Fill by Locals (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{aligned} & \text { 25th } \\ & \text { Per- } \\ & \text { centile } \end{aligned}$ | Median (50th) | 75th Percentile |  |  |
| Professionals |  |  |  |  |  |  |  |  |  |
| Teaching Professional | 1,770 | 1. Community, Social \& Personal Services (99.7\%) | Diploma \& Professional Qualification | No Working Experience | 4,439 | 7,745 | 14,005 | 1.5 | 10.6 |
| Software, Web \& Multimedia Developer | 690 | 1. Information \& Communications ( $60.5 \%$ ) <br> 2. Manufacturing (12.9\%) <br> 3. Professional Services ( $11.6 \%$ ) | Degree \& Above | Job Specific | 3,561 | 4,400 | 5,807 | 16.4 | 70.1 |
| Civil Engineer | 590 | 1. Construction (35.2\%) <br> 2. Community, Social \& Personal Services (33.0\%) <br> 3. Professional Services (24.5\%) | Degree \& Above | No Working Experience | 3,990 | 5,000 | 6,398 | 26.9 | 58.4 |
| Systems Analyst | 530 | 1. Information \& Communcations ( $35.2 \%$ ) <br> 2. Financial \& Insurance Services (19.4\%) <br> 3. Manufacturing (11.4\%) | Degree \& Above | Job Specific | 4,114 | 5,290 | 6,896 | 17.5 | 56.5 |
| Mechanical Engineer | 500 | 1. Māưfacturing (49.1\%) <br> 2. Professional Services (13.0\%) <br> 3. Construction (12.8\%) | Degree \& Above | Job Specific | 3,750 | 4,639 | 6,000 | 25.3 | 72.7 |
| Electronics Engineer | 440 | 1. Manufacturing ( $40.5 \%$ ) <br> 2. Information \& Communications (28.2\%) <br> 3. Wholesale \& Retail Trade (13.6\%) | Degree \& Above | Job Specific | 3,903 | 4,825 | 5,852 | 30.0 | 77.0 |
| Industrial \& Production Engineer | 420 | 1. Manufacturing ( $68.6 \%$ ) <br> 2. Professional Services (13.1\%) <br> 3. Wholesale \& Retail Trade (11.2\%) | Degree \& Above | Job Specific | 3,717 | 4,550 | 5,647 | 17.9 | 58.8 |
| Management \& Business Consultant | 400 | 1. Professional Services ( $27.0 \%$ ) <br> 2. Financial \& Insurance Services (20.8\%) <br> 3. Community, Social \& Personal Services (18.6\%) | Degree \& Above | Job Specific | 4,350 | 5,832 | 8,445 | 9.2 | 34.7 |
| Electrical Engineer | 270 | 1. Wholesale \& Retail Trade ( $24.5 \%$ ) <br> 2. Manufacturing (22.3\%) <br> 3. Construction ( $15.1 \%$ ) | Degree \& Above | Industry Specific | 3,743 | 4,664 | 5,841 | 17.7 | 75.1 |
| Auditor (Accounting) | 250 | 1. Professiona Sorvices ( $74.7 \%$ ) <br> 2. Financial \& Insurance Services (13.5\%) <br> 3. Community, Social \& Personal Services (5.3\%) | Degree \& Above | Job Specific | 3,320 | 4,270 | 5,414 | 14.3 | 51.4 |

Table 1(a) (Continued): Top Ten PMET Vacancies By Occupational Groups, 2014 (As At September)

| Occupation | No. Of Vacancies | Top Three Industries | Common Minimum Qualification Required | Common Working Experience Required | Gross Wage (\$), June 2013 |  |  | Incidence Of Vacancies Unfilled For At Least Six Months (\%) | Incidence Of Vacancies Hard To Fill By Locals (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Median (50th) | 75th Percentile |  |  |
| Associate Professionals \& Technicians |  |  |  |  |  |  |  |  |  |
| Management Executive | 1,550 | 1. Community, Social \& Personal Services (52.2\%) <br> 2. Real Estate Services (9.2\%) <br> 3. Transportation \& Storage (6.8\%) | Degree \& Above | Job Specific | 2,627 | 3,277 | 4,136 | 16.1 | 20.8 |
| Registered Nurse | 830 | 1. Community, Social \& Personal Services (98.7\%) |  Professional Qualification | Job Specific | 2,739 | 3,322 | 4,278 | 79.1 | 86.2 |
| Enrolled/Assistant Nurse | 690 | 1. Community, Social \& Personal Services (99.7\%) | PostSecondary (Non-Tertiary) | No Working Experience | 1,832 | 2,300 | 3,191 | 84.6 | 92.9 |
| Mechanical Engineering Technician | 670 | 1. Manufacturing ( $37.4 \%$ ) <br> 2. Community, Social \& Personal Services (23.2\%) <br> 3. Administrative \& Support Services (11.4\%) | Diploma \& Professional Qualification | Job Specific | 2,660 | 3,336 | 4,114 | 48.6 | 57.6 |
| Business Development Executive | 480 | 1. Wholesale \& Retail Trade ( $24.0 \%$ ) <br> 2. Financial \& Insurance Services (18.0\%) <br> 3. Professional Services (13.9\%) | Diploma \& Professional Qualification | Industry Specific | 2,611 | 3,273 | 4,100 | 17.8 | 37.3 |
| Operations Officer (Except Transport Operations) | 460 | 1. Financial \& Insurance Services ( $48.2 \%$ ) <br> 2. Community, Social \& Personal Services (16.7\%) <br> 3. Accommodation \& Food Services (9.9\%) | Dípioma \& Professional Qualification | Job Specific | 2,800 | 3,526 | 4,715 | 28.3 | 48.9 |
| Marketing \& Sales Representative (Technical) | 430 | 1. Wholesale \& Retail Trade ( $59.6 \%$ ) <br> 2. Manufacturing ( $15.5 \%$ ) <br> 3. Information \& Communications (8.4\%) | Diploma \& Professional Qualification | Industry Specific | 3,000 | 3,850 | 5,169 | 22.5 | 47.1 |
| Government Associate Professional (Excluding Uniformed Officer) | 430 | 1. Community, Social \& Personal Services (85.2\%) | Diploma \& Professional Qualification | No Working Experience | n.a. | n.a. | n.a. | 9.2 | 4.0 |
| Computer Technician (Including IT User Helpdesk Technician) | 400 | 1. Administrative \& Support Services (47.5\%) <br> 2. Information \& Communications (18.7\%) <br> 3. Wholesale \& Retail Trade ( $9.2 \%$ ) | Diploma \& Professional Qualification | Industry Specific | 2,074 | 2,465 | 3,096 | 42.8 | 80.8 |
| Accounting Āsociate Professional (E.g. Assistant Accountant, Audit (Accounting) Executive) | 310 | 1. Professional Services ( $28.8 \%$ ) <br> 2. Financial \& Insurance Services (16.0\%) <br> 3. Wholesale \& Retail Trade (13.1\%) | Dipióona \& Professional Qualification | Job Specific | 2,700 | 3,143 | 3,750 | 15.4 | 45.5 |

(1) Monthly gross wage refers to the sum of the basic wage, overtime payments, commissions, allowances, and other regular cash payments. It is before deduction of employee CPF contributions and personal income tax and excludes employer CPF contributions, bonuses, stock options, other lump sum payments and payments-in-kind. Source: Occupational Wage Survey, 2013.
(2) Data on cluster occupations (at the 2-4 digit levels) may not represent all occupations within the cluster, only occupations that were captured in the survey. For example, Management and Business Consultants (SSOC 2421) comprise of Management Consultants (24211) and Business Consultants (24212). However, it is possible that the survey captured only Business Consultants. Cluster occupations should therefore be interpreted with caution.
(3) Figures in parenthesis for top three hiring industries for the occupations indicate the share of vacancies from the respective industries.
(4) Shaded cells indicate occupations with incidences of vacancies hard to fill by locals and vacant for at least six months that were above the overall average.
(5) Some detailed occupations within the top ten are not listed to maintain confidentiality of information provided by respondents.

## Clerical Support Workers

3.11 Within this group, receptionists \& information clerks $(1,600)$ and general office clerks $(1,230)$ were the most in demand, constituting more than six in ten $(62 \%)$ of all clerical openings. The top openings commonly required secondary qualifications and general working experience. Among the top ten vacancies, travel agency/ service clerks were reportedly the hardest to fill, having $61 \%$ and $95 \%$ of vacancies unfilled for at least six months and hard to fill by locals respectively.

## Service \& Sales Workers

3.12 Employers were seeking to hire a sizeable number of shop sales assistants $(3,730)$, security guards $(2,250)$, waiters $(2,200)$, food service counter attendants $(1,020)$ and cooks ( 1,000 ). Work experience is not commonly required for these positions. A large majority of the top ten vacancies had above-average incidence of vacancies unfilled for at least six months and hard to fill by locals.

Table 1(b): Top Ten Clerical, Service \& Sales Vacancies By Occupational Groups, 2014 (As At September)


Clerical Support Workers

| Receptionist \& Information Clerk | 1,600 | 1. Community, Social \& Personal Services (31.4\%) <br> 2. Accommodation \& Food Services (16.3\%) <br> 3. Administrative \& Support Services (11.3\%) | Secondary | General Working Experience | 1,700 | 1,989 | 2,365 | 44.4 | 65.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General Office Clerk | 1,230 | 1. Community, Social \& Personal Services (36.7\%) <br> 2. Manufacturing ( $9.8 \%$ ) <br> 3. Construction (9.7\%) | Secondary | General <br> Working Experience | 1,600 | 2,086 | 2,650 | 19.8 | 36.8 |
| Stock Clerk | 510 | 1. Wholesale \& Retail Trade (59.4\%) <br> 2. Transportation \& Storage ( $14.8 \%$ ) <br> 3. Manufacturing (13.1\%) | Lower Secondary | General Working Experience | 1,770 | 2,156 | 2,650 | 28.1 | 85.0 |
| Accounting \& Bookkeeping Clerk | 490 | 1. Wholesale \& Retail Trade (40.7\%) <br> 2. Manufacturing (15.0\%) <br> 3. Community, Social \& Personal Services (9.3\%) | Secondary | No Working Experience | 1,750 | 2,100 | 2,500 | 17.7 | 44.7 |
| Secretary | 90 | 1. Professional Services (45.7\%) <br> 2. Community, Social \& Personal Services (13.0\%) <br> 3. Wholesale \& Retail Trade (6.5\%) | Secondary | General Working Experience | 2,900 | 3,568 | 4,240 | 12.0 | 39.1 |
| Travel Agency/Service Clerk | 80 | 1. Administrative \& Support Services (96.1\%) | Secondary | Industry Specific | 1,629 | 2,000 | 2,500 | 61.0 | 94.8 |
| Finance \& Insurance Clerk | 70 | 1. Financial \& Insurance Services ( $56.8 \%$ ) <br> 2. Professional Services ( $13.5 \%$ ) <br> 3. Transportation \& Storage (9.5\%) | Secondary | Industry Specific | 2,139 | 2,600 | 3,150 | 6.8 | 9.5 |
| Clerical Supervisor | 70 | 1. Community, Social \& Personal Services ( $23.2 \%$ ) <br> 2. Accommodation \& Food Services ( $18.8 \%$ ) <br> 3. Wholesale \& Retail Trade (17.4\%) | Secondary | General Working Experience | 2,387 | 2,940 | 3,682 | 27.5 | 66.7 |
| Transport Clerk | 70 | 1. Transportation \& Storage (78.3\%) <br> 2. Wholesale \& Retail Trade (13.0\%) <br> 3. Manufacturing ( $8.7 \%$ ) | Secondary | Job Specific | 1,897 | 2,205 | 2,600 | 11.6 | 52.2 |
| Production Clerk | 60 | 1. Manufacturing (42.2\%) <br> 2. Wholesale \& Retail Trade (20.3\%) <br> 3. Transportation \& Storage ( $10.9 \%$ ) | Secondary | General Working Experience | 1,876 | 2,354 | 2,827 | 20.3 | 48.4 |

Table 1(b) (Continued): Top Ten Clerical, Service \& Sales Vacancies By Occupational Groups, 2014 (As At September)

| Occupation | No. Of Job Vacancies | Top Three Industries | Common Minimum Qualification Required | Common <br> Working Experience Required | Gross Wage (\$), June 2013 |  |  | Vacancies Unfilled <br> For At Least Six Months (\%) | Incidence Of Vacancies Hard To Fill By Locals (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{gathered} 25 \text { th } \\ \text { Per- } \\ \text { centile } \end{gathered}$ | Median (50th) | $\begin{gathered} \text { 75th } \\ \text { Per- } \\ \text { centile } \end{gathered}$ |  |  |
| Service \& Sales Workers |  |  |  |  |  |  |  |  |  |
| Shop Sales Assistant | 3,730 | 1. Wholesale \& Retail Trade ( $88.5 \%$ ) <br> 2. Administrative \& Support Services (2.8\%) <br> 3. Manufacturing (2.6\%) | Secondary | No Working Experience | 1,408 | 1,741 | 2,396 | 48.6 | 72.3 |
| Security Guard | 2,250 | 1. Administrative \& Support Services ( $88.6 \%)$ <br> 2. Real Estate Services (3.0\%) <br> 3. Accommodation \& Food Services (2.5\%) | Primary or Lower | No Working Experience | 1,405 | 1,678 | 2,050 | 63.0 | 87.1 |
| Waiter | 2,200 | 1. Accommodation \& Food Services ( $81.8 \%$ ) <br> 2. Community, Social \& Personal Services (4.2\%) <br> 3. Real Estate Services (2.1\%) | Primary or Lower | No Working Experience | 1,000 | 1,352 | 1,632 | 65.2 | 86.3 |
| Food Service Counter Attendant | 1,020 | 1. Accommodation \& Food Services ( $83.2 \%$ ) <br> 2. Wholesale \& Retail Trade (6.1\%) <br> 3. Real Estate Services (5.7\%) | Primary or Lower | No Working Experience | 1,090 | 1,216 | 1,450 | 86.7 | 93.1 |
| Cook | 1,000 | 1. Accommodation \& Food Services (84.4\%) <br> 2. Manufacturing (4.7\%) <br> 3. Wholesale \& Retail Trade (4.6\%) | Primary or Lower | No Working Experience | 1,417 | 1,852 | 2,268 | 73.8 | 95.3 |
| Cashier \& Ticket Clerk | 670 | 1. Wholesale \& Retail Trade ( $65.6 \%$ ) <br> 2. Accommodation \& Food Services (19.9\%) <br> 3. Community, Social \& Personal Services (7.2\%) | Lower Secondary | General <br> Working <br> Experience | 1,440 | 1,701 | 2,100 | 42.5 | 85.5 |
| Captain Waiter Waiter Supervisor | 660 | 1. Accommodation \& Food Services ( $86.6 \%$ ) <br> 2. Community, Social \& Personal Services (4.7\%) <br> 3. Manufacturing ( $2.6 \%$ ) | Secondary | Industry Specific | 1,700 | 2,044 | 2,358 | 68.4 | 91.6 |
| Healthcare Assistant | 390 | 1. Community, Social \& Personal Services (98.7\%) | Secondary | No Working Experience | 1,482 | 1,800 | 2,188 | 38.3 | 56.6 |
| Protective Services Worker (Fire Fighter, Policeman, Prison Guard) | 380 | S | Secondary | No Working Experience | 1,443 | 1,750 | 2,247 | 11.7 | 18.3 |
| Sales Demonstrator | 320 | 1. Wholesale \& Retail Trade ( $80.2 \%$ ) <br> 2. Manufacturing (10.7\%) | Secondary | General <br> Working <br> Experience | 1,479 | 1,933 | 2,647 | 44.0 | 81.8 |

## Notes:

(1) $s$ : Data have been suppressed because (a) the number covered was too small or (b) the coverage achieved is not deemed to be representative.
(2) Monthly gross wage refers to the sum of the basic wage, overtime payments, commissions, allowances, and other regular cash payments. It is before deduction of employee CPF contributions and personal income tax and excludes employer CPF contributions, bonuses, stock options, other lump sum payments and payments-in-kind. Source: Occupational Wage Survey, 2013.
(3) Data on cluster occupations (at the 2-4 digit levels) may not represent all occupations within the cluster, only occupations that were captured in the survey. For example, Management and Business Consultants (SSOC 2421) comprise of Management Consultants (24211) and Business Consultants (24212). However, it is possible that the survey captured only Business Consultants. Cluster occupations should therefore be interpreted with caution.
(4) Figures in parenthesis for top three hiring industries for the occupations indicate the share of vacancies from the respective industries.
(5) Shaded cells indicate occupations with incidences of vacancies hard to fill by locals and vacant for at least six months that were above the overall average.
(6) Some detailed occupations within the top ten are not listed to maintain confidentiality of information provided by respondent.

## Craftsmen \& Related Trades Workers

3.13 The occupations in demand within this category spanned a wide range of craftsmen \& related trades workers such as welders \& flame cutters (330), machinery mechanics (320), electricians (290), supervisors/general foremen (building \& related trades) (260) and scaffolders (210). Despite commanding higher wages than other blue-collar counterparts, the incidence of positions for craftsmen \& related trade workers left unfilled for extended periods and hard to fill by locals remained high as the working environment were often not conducive.

## Plant \& Machine Operators \& Assemblers

3.14 Among plant \& machine operators \& assemblers, lorry drivers (620), machinetool setter-operators (500), quality checkers \& testers (320), bus drivers (260) and trailer-truck drivers (250) were the most sought after. Nearly all the top ten job vacancies within this category had above-average incidence of openings unfilled for extended periods and were reportedly hard to be filled by locals.

## Cleaners, Labourers \& Related Workers

3.15 Within this group, there were sizeable openings for cleaners in offices \& other establishments $(1,850)$, cleaners \& helpers in hotels \& related establishments $(1,230)$, civil engineering/building construction labourers (1,030), and material \& freight handling workers (670). All of the top ten job vacancies within this category had above-average incidence of openings unfilled for long periods and hard to fill by locals.

Table 1(c): Top Ten Production \& Transport Operators, Cleaners \& Labourers Vacancies By Occupational Groups, 2014 (As At September)

| Occupation | $\begin{gathered} \text { No. Of } \\ \text { Job } \\ \text { Vacancies } \end{gathered}$ | Top Three Industries | Common Minimum Qualification Required | Common Working Experience Required | Gross Wage (\$), June 2013 |  |  | Incidence Of Vacancies Unfilled For At Least Six Months (\%) | Incidence Of Vacancies Hard To Fill By Locals (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 25th <br> Percentile | Median (50th) |  |  |  |
| Craftsmen \& Related Trade Workers |  |  |  |  |  |  |  |  |  |
| Welder \& Flame Cutter | 330 | 1. Manufacturing (92.5\%) <br> 2. Construction (2.7\%) | Secondary | General Working Experience | 1,950 | 2,500 | 3,195 | 67.6 | 97.3 |
| Machinery Mechanic | 320 | 1. Manufacturing (44.1\%) <br> 2. Transportation \& Storage (26.7\%) <br> 3. Wholesale \& Retail Trade (8.1\%) | PostSecondary (Non-Tertiary) | General Working Experience | 1,684 | 2,260 | 2,784 | 36.3 | 70.5 |
| Electrician | 290 | 1. Construction (32.8\%) <br> 2. Manufacturing ( $16.7 \%$ ) <br> 3. Accommodation \& Food Services (9.1\%) | PostSecondary (Non-Tertiary) | General Working Experience | 1,653 | 2,170 | 2,624 | 64.1 | 87.5 |
| Supervisor/General Foreman <br> (Building \& Related Trades) | 260 | 1. Construction (83.2\%) <br> 2. Manufacturing (12.5\%) <br> 3. Professional Services (1.2\%) | Secondary | Industry Specific | 2,000 | 2,835 | 3,600 | 38.7 | 86.7 |
| Scaffolder | 210 | 1. Construction (62.1\%) | Primary or Lower | No Working Experience | s | s | s | 74.9 | 100.0 |
| Pipe Fitter | 200 | 1. Manufacturing (94.4\%) | Secondary | General Working Experience | 1,689 | 2,194 | 2,607 | 44.9 | 100.0 |
| Ār-Conditioning \& Refrigeration Mechanic | 190 | 1. Construction (53.7\%) <br> 2. Manufacturing (32.1\%) <br> 3. Real Estate Services (5.8\%) | Secondary | No Working Experience | 1,911 | 2,230 | 2,766 | 27.9 | 99.5 |
| Motor Vehicle Mechanic \& Repairer | 180 | 1. Transportation \& Storage (36.1\%) <br> 2. Wholesale \& Retail Trade (29.0\%) <br> 3. Community, Social \& Personal Services (27.3\%) | Secondary | Industry Specific | 1,853 | 2,255 | 2,810 | 64.5 | 97.3 |
| Structural Steel/Ship Painter | 160 | 1. Manufacturing (100.0\%) | Primary or Lower | General Working Experience | s | s | s | 5.6 | 100.0 |
| Electrical Mechanic \& Fitter | 160 | 1. Manufacturing (40.9\%) <br> 2. Construction (32.7\%) <br> 3. Wholesale \& Retail Trade (23.9\%) | Secondary | No Working Experience | 2,000 | 2,458 | 2,986 | 44.0 | 74.2 |

Table 1(c) (Continued): Top Ten Production \& Transport Operators, Cleaners \& Labourers Vacancies By Occupational Groups, 2014 (As At September)

| Occupation | No. Of Job Vacancies | Top Three Industries | Common Minimum Qualification Required | Common Working Experience Required | Gross Wage (\$), June 2013 |  |  | Incidence Of Vacancies Unfilled For At Least Six Months (\%) | Incidence Of Vacancies Hard To Fill By Locals (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 25th Percentile | Median (50th) | 75th Percentile |  |  |
| Plant \& Machine Operators \& Assemblers |  |  |  |  |  |  |  |  |  |
| Lorry Driver | 620 | 1. Transportation \& Storage (42.9\%) <br> 2. Wholesale \& Retail Trade (18.5\%) <br> 3. Construction (14.6\%) | Primary or Lower | General Working Experience | 1,600 | 2,003 | 2,500 | 52.8 | 87.7 |
| Machine-Tool Setter-Operator | 500 | 1. Manufacturing (88.2\%) <br> 2. Wholesale \& Retail Trade (3.0\%) | Secondary | Industry Specific | 1,814 | 2,614 | 3,361 | 77.7 | 98.4 |
| Quality Checker \& Tester | 320 | 1. Manufacturing (81.8\%) <br> 2. Professional Services (6.5\%) <br> 3. Administrative \& Support Services (4.9\%) | Secondary | No Working Experience | 1,505 | 1,908 | 2,356 | 50.9 | 88.6 |
| Bus Driver | 260 | 1. Transportation \& Sorage ( $88.1 \%$ ) <br> 2. Administrative \& Support Services (6.5\%) <br> 3. Community, Social \& Personal Services (2.3\%) | Lower Secondary | Industry Specific | 1,041 | 1,500 | 1,800 | 83.5 | 98.1 |
| Trailer-Truck Driver | 250 | 1. Transportation \& Storage (82.4\%) <br> 2. Administrative \& Support Services (9.8\%) <br> 3. Construction (2.9\%) | Primary or Lower | No Working Experience | 2,398 | 2,681 | 2,977 | 51.8 | 91.4 |
| Electrical \& Electronic Equipment Assembler | 230 | 1. Manufacturing (94.4\%) | Secondary | No Working Experience | 1,140 | 1,547 | 2,042 | 27.5 | 98.3 |
| Motorcycle Delivery Man | 200 | 1. Accommodation \& Food Services (51.0\%) <br> 2. Transportation \& Storage ( $46.0 \%$ ) | Lower Secondary | No Working Experience | 1,500 | 1,785 | 2,050 | 49.5 | 98.5 |
| Van Driver | 180 | 1. Wholesale \& Retail Trade ( $38.2 \%$ ) <br> 2. Accommodation \& Food Services (16.9\%) <br> 3. Manufacturing (16.3\%) | Primary or Lower | General Working Experience | 1,465 | 1,741 | 2,081 | 49.4 | 83.1 |
| Plastic Products Machine Operator | 130 | 1. Manufacturing (96.8\%) | Lower Secondary | No Working Experience | 935 | 1,150 | 1,478 | 80.8 | 94.4 |
| Fork Lift Truck Operator | 120 | 1. Transportation \& Surage ( $69.8 \%$ ) <br> 2. Administrative \& Support Services (16.4\%) <br> 3. Manufacturing ( $7.8 \%$ ) | Primary or Lower | Industry Specific | 1,596 | 1,898 | 2,371 | 69.0 | 98.3 |

Table 1(c) (Continue): Top Ten Production \& Transport Operators, Cleaners \& Labourers Vacancies By Occupational Groups, 2014 (As At September)

| Occupation | Overall Job Vacancies | Top Three Industries | Common Minimum Qualification Required | Common Working Experience Required | Gross Wage (\$), June 2013 |  |  | Incidence Of Vacancies Unfilled For At Least Six Months (\%) | Incidence Of Vacancies Hard to Fill By Locals (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 25th Per- centile | Median (50th) | 75th Per- centile |  |  |
| Cleaners, Labourers \& Related Workers |  |  |  |  |  |  |  |  |  |
| Cleaner In Offices \& Other Establishments | 1,850 | 1. Administrative \& Support Services ( $47.5 \%$ ) <br> 2. Real Estate Services (44.0\%) <br> 3. Community, Social \& Personal Services (3.4\%) | Primary or Lower | No Working Experience | 900 | 1,000 | 1,100 | 66.0 | 89.7 |
|  <br> Related Establishments | 1,230 | 1. Accommodation \& Food Services (43.1\%) <br> 2. Administrative \& Support Services (34.7\%) <br> 3. Real Estate Services (18.2\%) | Primary or Lower | No Working Experience | 1,000 | 1,236 | 1,567 | 64.9 | 94.4 |
| Civil Engineering/Building Construction Labourer | 1,030 | 1. Construction (84.1\%) <br> 2. Manufacturing (9.8\%) <br> 3. Professional Services (3.4\%) | Primary or Lower | General Working Experience | 900 | 1,000 | 1,200 | 53.0 | 95.3 |
| Material \& Freight Handing Worker | 670 | 1. Transportation \& Storage (48.8\%) <br> 2. Wholesale \& Retail Trade (23.9\%) <br> 3. Administrative \& Support Services ( $12.7 \%$ ) | Primary or Lower | General Working Experience | 1,400 | 1,719 | 2,131 | 56.4 | 94.6 |
| Kitchen Assistant | 620 | 1. Accommodation \& Food Services ( $80.6 \%$ ) <br> 2. Manufacturing ( $7.0 \%$ ) <br> 3. Community, Social \& Personal Services (3.2\%) | Primary or Lower | No Working Experience | 1,000 | 1,222 | 1,567 | 59.1 | 81.6 |
| Hand Packer | 410 | 1. Wholesale \& Retail Trade ( $45.7 \%$ ) <br> 2. Administrative \& Support Services (27.0\%) <br> 3. Manufacturing ( $13.1 \%$ ) | Primary or Lower | No Working Experience | 1,000 | 1,332 | 1,675 | 56.0 | 90.3 |
| Dish Washer/Plate Collector | 360 | 1. Accommodation \& Food Services ( $52.5 \%$ ) <br> 2. Administrative \& Support Services (30.1\%) | Primary or Lower | No Working Experience | 1,000 | 1,157 | 1,442 | 77.5 | 94.4 |
| Food/Drink Stall Assistant | 230 | 1. Accommodation \& Food Services ( $70.7 \%$ ) <br> 2. Manufacturing ( $21.6 \%$ ) | Primary or Lower | No Working Experience | 1,000 | 1,153 | 1,504 | 83.6 | 96.6 |
| Park \& Garden Maintenance Worker | 190 | 1. Administrative \& Support Services (66.1\%) <br> 2. Construction (17.7\%) <br> 3. Community, Social \& Personal Services (6.8\%) | Primary or Lower | No Working Experience | 950 | 1,050 | 1,200 | 91.7 | 100.0 |
| Hospital/Clinic Attendant | 130 | 1. Community, Social \& Personal Services (100.0\%) | Lower Secondary | No Working Experience | 1,166 | 1,375 | 1,669 | 71.4 | 84.9 |

(1) Monthly gross wage refers to the sum of the basic wage, overtime payments, commissions, allowances, and other regular cash payments. It is before deduction of employee CPF contributions and personal income tax and excludes employer CPF contributions, bonuses, stock options, other lump sum payments and payments-in-kind. Source: Occupational Wage Survey, 2013.
(2) Data on cluster occupations (at the 2-4 digit levels) may not represent all occupations within the cluster, only occupations that were captured in the survey. For example, Managemen and Business Consultants (SSOC 2421) comprise of Management Consultants (24211) and Business Consultants (24212). However, it is possible that the survey captured only Business Consultants. Cluster occupations should therefore be interpreted with caution.
(3) Figures in parenthesis for top three hiring industries for the occupations indicate the share of vacancies from the respective industries
(4) Shaded cells indicate occupations with incidences of vacancies hard to fill by locals and vacant for at least six months that were above the overall average.
(5) Some detailed occupations within the top ten are not listed to maintain confidentiality of information provided by respondents.

## Most vacancies from services

4.1 Services accounted for four in five of all vacancies (or 49,860) in September 2014. The bulk of the vacancies came from community, social \& personal services (13,040 or $21 \%$ ), reflecting the expansion of childcare and pre-schools, healthcare and tertiary institutes. In addition, the opening of new shopping malls supported robust hiring in wholesale \& retail trade ( 8,750 or $14 \%$ ), accommodation \& food services ( 7,740 or $12 \%$ ) and administrative \& support services ( 5,700 or $9.1 \%$ ). Manufacturing contributed another $13 \%$ or 8,330 of the vacancies, while the remaining $5.7 \%$ or 3,580 came from construction.

Chart 10: Job Vacancies By Industry, 2014 (As At September)

| Industry | Number of Job Vacancies | ```Share Of Job Vacancies (%)``` | Year-On-Year Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number | Percentage Change (\%) |
| Manufacturing | 8,330 | 13.3 | +1,110 | +15.4 |
| Construction | - 3,580 | 5.7 | -110 | -2.9 |
| Services | 49,860 | 79.9 |  | +7.9 |
| Community, Social \& Personal Services | 13,040 | 20.9 | -120 | -0.9 |
| Wholesale \& Retail Trade | 8,750 | 14.0 | +1,350 | +18.2 |
| Wholesale Trade | - 4,190 | 6.7 | + 700 | +20.1 |
| Retail Trade | 4,550 | 7.3 | +650 | +16.5 |
| Accommodation \& Food Services | 7,740 | 12.4 | $\square+180$ | +2.3 |
| Accommodation | - 1,800 | 2.9 | +180 | +10.8 |
| Food \& Beverage Services | 5,950 | 9.5 | - | - |
| Administrative \& Support Services | 5,700 | 9.1 | +770 | +15.6 |
| Transportation \& Storage | $\square 3,710$ | 5.9 | +340 | +10.2 |
| Professional Services | $\square 3,640$ | 5.8 | +530 | +17.2 |
| Financial \& Insurance Services | - 2,990 | 4.8 | +370 | +14.2 |
| Real Estate Services | 2,330 | 3.7 | -50 \| | -2.0 |
| Information \& Communications | 1,960 | 3.1 | +290 | +17.4 |

Note: ‘-': Nil or negligible.
4.2 Over the year, most industries posted gains in job openings, except for slight dips in community, social \& personal services ( -120 or $-0.9 \%$ ), construction ( -110 or $-2.9 \%$ ) and real estate services (-50 or $-2.0 \%$ ). Wholesale \& retail trade ( $+1,350$ or $+18 \%$ ), manufacturing ( $+1,110$ or $+15 \%$ ) and administrative \& support services ( +770 or $+16 \%$ ) posted the highest gains, reflecting the demand for shop sales assistants, machine-tool setteroperators and security guards.
4.3 The majority of openings (across all occupational groups) were concentrated in services, while for craftsmen \& related trades workers and plant \& machine operators \& assemblers their openings were concentrated in manufacturing (Table 2).
4.4 Community, social \& personal services continued to be the top hiring industry for several white-collar occupations. Specifically, the industry accounted for three in ten vacancies for professionals (31\%) and almost four in ten of the openings for associate professionals \& technicians (38\%). On the other hand, openings for service \& sales workers were mostly in accommodation \& food services (32\%), wholesale \& retail trade (29\%) and administrative \& support services (15\%). The top occupations in demand in each industry are listed in Annex - Table A5.

Table 2: Distribution Of Job Vacancies By Industry And Occupation, 2014 (As At September)


Source: Job Vacancy Survey, MOM
Notes:
(1) Data may not add up to $100 \%$ as the share of job vacancies for the residual "others" category is not reflected here.
(2) Shaded cells indicate the top three industries with the highest vacancies within each major occupational group.
(3) '-' : Nil or negligible.

Industries with concentration of RAF workers such as accommodation \& food services, real estate services and administrative \& support services, more likely to have higher incidences of vacancies that were unfilled for extended periods and hard to fill by locals
4.5 Reflecting their higher concentration of RAF workers, industries such as accommodation \& food services, real estate services and administrative \& support services had higher proportion of vacancies that were unfilled for extended periods (Chart 11) and hard to fill by locals (Chart 12). In contrast, financial \& insurance services as well as community, social \& personal services had much lower incidences given fewer RAF workers.
4.6 Unattractive pay, physically strenuous job nature and non-conducive environment were the top reasons cited for vacancies being hard-to-fill by locals in manufacturing and construction. The former two reasons were also commonly cited across services industries along with preference for a shorter workweek. A listing of the reasons for hard-to-filled vacancies by industry is in Annex A - Table A7.
4.7

The lack of necessary specialised skills $(4.1 \%$ or 1,700$)$ was not a major reason for hard-to-fill vacancies across industries. Only information \& communications (22\% or 290) and financial \& insurance services (14\% or 150) showed up higher incidences (Annex A Table A7).
2013 And 2014 (As At September)


| Number Of Positions <br> Vacant For At Least <br> Six Months |  |
| :---: | :---: |
| 2014 | 2013 |
| 25,860 | 23,320 |
| 3,580 | 2,960 |
| 1,650 | 1,830 |
| 20,410 | 18,290 |
| 5,290 | 5,250 |
| 1,440 | 1,220 |
| 3,160 | 3,330 |
| 1,430 | 1,350 |
| 3,350 | 2,870 |
| 1,100 | 930 |
| 3,810 | 2,500 |
| 470 | 500 |
| 370 | 340 |

Source: Job Vacancy Survey, MOM
Note: * Total includes job vacancies from Agriculture, Fishing, Quarrying \& Utilities which are not reflected here.

## Chart 12: Number And Incidence Of Vacancies Hard To Fill By Locals By Industry, 2013 And 2014 (As At September)



Source: Job Vacancy Survey, MOM
Note: * Total includes job vacancies from Agriculture, Fishing, Quarrying \& Utilities which are not reflected here.

## Chart 13: Distribution Of Hard-to-Fill Vacancies By Locals Due To Lack Of Specialised Skills By Industry, 2013 And 2014 (As At September)



Note: Data may not add up to $100 \%$ as the share of hard-to-fill vacancies by locals due to lack of specialized skills from Agriculture, Fishing, Quarrying \& Utilities is not reflected here.

## 5

By Qualification
Job opportunities available for all educational levels, with more for both ends of
educational spectrum
5.1 There were vacancies available for all educational levels, with more for both ends of the educational spectrum. Specifically, those requiring at least primary or lower ( 14,720 or $24 \%$ ) and university degree qualifications ( 13,060 or $21 \%$ ) were most in demand. There were also many openings requiring secondary (11,430 or $18 \%$ ), diploma \& professional qualifications ( 11,400 or $18 \%$ ), lower secondary ( 6,280 or $10 \%$ ) and post-secondary qualifications (5,520 or 8.8\%) (Chart 14).
5.2 All educational groups saw increases in vacancies over the year, except for the primary or lower educated, which posted a decline of $4.4 \%$ or 690 vacancies. Vacancies requiring university degree qualifications (+18\% or +2,010) and diploma \& professional qualifications $(+15 \%$ or $+1,520$ ) posted higher gains corroborating with increased demand for professionals and associate professionals \& technicians. This was followed by openings requiring post-secondary (+25\% or $+1,110$ ) for positions such as shop sales assistants, security guards and enrolled/ assistant nurses.

Chart 14: Job Vacancies By Minimum Qualifications Required, 2014 (As At September)


Source: Job Vacancy Survey, MOM

## $6 \quad$ By Working Experience Required

Vacancies for PMETs typically required candidates to have job- or industry- specific working experience
6.1 About two in three (66\%) vacancies in 2014 required some form of work experience. This comprised $19 \%$ requiring industry-specific; $23 \%$ each requiring job-specific and general working experience.
6.2 Requirements for work experience varied across occupations. Job- or industryspecific working experience were typically required of positions for PMETs. In contrast, openings for cleaners, labourers \& related workers mostly do not require working experience (59\%), and to a lesser extent for service \& sales workers (48\%) (Chart 15).

Chart 15: Distribution Of Job Vacancies By Occupation And Working Experience Required, 2014 (As At September)


Source: Job Vacancy Survey, MOM
Notes:
(1) Data may not add up to $100 \%$ due to rounding.
(2) * Total includes job vacancies for Workers Not Classified by Occupation and Agricultural \& Fishery Workers which are not reflected here.
7.1 Job vacancies continued to rise over the year in September 2014, although on a seasonally adjusted basis, there was a moderation in openings compared to June 2014. Job openings were available across all occupations. Service \& sales workers, associate professionals \& technicians and professionals were most sought after.
7.2 The proportion of vacancies unfilled for at least six months and those hard to fill by locals were broadly unchanged from a year ago, as the labour market remained tight. Most were for rank-and-file level jobs. Unattractive pay, preference for a shorter workweek, physically strenuous job nature and shift work were the main barriers cited for difficulty in hiring locals to fill these vacancies.

## Annex

Table A1: Top Ten Occupations With The Highest Number Of Vacancies Unfilled For At Least Six Months, 2014 (As At September)

| Occupation | Position Unfilled For At Least Six Months |  | Occupation | Position Unfilled For At Least Six Months |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Incidence (\%) |  | Number | Incidence (\%) |
| PMETs | 6,370 | 23.8 | Non-PMETs | 19,500 | 54.6 |
| Registered Nurse | 660 | 79.1 | Shop Sales Assistant | 1,810 | 48.6 |
| Enrolled/Assistant Nurse | 590 | 84.6 | Waiter | 1,430 | 65.2 |
| Mechanical Engineering Technician | 320 | 48.6 | Security Guard | 1,420 | 63.0 |
| Management Executive | 250 | 16.1 | Cleaner In Offices \& Other Establishments | 1,220 | 66.0 |
| Computer Technician (Including IT User Helpdesk Technician) | 170 | 42.8 | Food Service Counter Attendant | 890 | 86.7 |
| Sales \& Marketing Manager | 170 | 19.9 | Cleaner \& Helper In Hotels \& Related Establishments | 800 | 64.9 |
| Civil Engineer | 160 | 26.9 | Cook | 730 | 73.8 |
| Pre-Primary Education Teacher | 140 | 49.1 | Receptionist \& Information Clerk | 710 | 44.4 |
| Electronics Engineer | 130 | 30.0 | Civil Engineering/Building Construction Labourer | 550 | 53.0 |
| Restaurant Manager | 130 | 57.5 | Captain Waiter/Waiter Supervisor | 450 | 68.4 |

Note: Some detailed occupations within the top ten are not listed to maintain confidentiality of information provided by respondents.

Table A2: Reasons For Vacancies Hard To Fill By Locals By Occupation, 2014 (As At September)

|  | Incidence Of Hard-To-Fill Vacancies (\%) | Reasons For Vacancies Hard to FIll by Locals (\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Find Pay Unattractive | Prefer Shorter Workweek | Find The Job <br> Physically <br> Strenuous | Prefer Not To Do Shift Work | Find The Working Environment Not Conducive | Lack The Right Personality Traits, Work Attitude And Motivation For The Job | Competition For Local Candidates From Other Employers Is Too Stiff | Finding Job Lacking In Career Prospects | Lack The Necessary Work Experience | Working Location Is Too Far | Lack Of Young Local Candid ates | Find <br> The Image Of The Sector Poor | Lack The Necessary Qualifications | Lack The Necessary Specialised Skills |
| Total | 67.3 | 45.6 | 38.9 | 37.3 | 31.2 | 28.5 | 22.2 | 22.0 | 21.8 | 17.0 | 15.1 | 14.1 | 14.0 | 7.5 | 4.1 |
| PMETs* | 47.9 | 34.2 | 17.0 | 13.5 | 13.7 | 10.5 | 14.4 | 24.8 | 7.8 | 37.8 | 10.5 | 6.0 | 3.4 | 18.0 | 9.2 |
| Managers \& Administrators | 38.7 | 23.4 | 13.7 | 16.3 | 10.3 | 8.8 | 19.1 | 18.4 | 6.5 | 56.2 | 8.7 | 3.4 | 4.8 | 14.9 | 7.1 |
| Professionals | 50.3 | 31.0 | 11.2 | 9.5 | 4.9 | 7.1 | 12.2 | 22.7 | 5.1 | 49.9 | 7.6 | 3.5 | 2.9 | 20.6 | 14.4 |
| Associate Professionals \& Technicians | 54.3 | 39.4 | 21.9 | 15.4 | 20.7 | 13.3 | 14.6 | 28.1 | 10.1 | 24.3 | 13.0 | 8.5 | 3.3 | 17.1 | 6.3 |
| Non-PMETs | 81.8 | 50.6 | 48.5 | 47.6 | 38.9 | 36.3 | 25.7 | 20.7 | 27.9 | 7.9 | 17.0 | 17.7 | 18.6 | 3.0 | 1.8 |
| Clerical Support Workers | 55.1 | 51.0 | 37.0 | 25.3 | 35.3 | 15.4 | 29.5 | 14.0 | 28.3 | 8.6 | 18.0 | 11.6 | 5.2 | 4.8 | 0.8 |
| Service \& Sales Workers | 79.8 | 56.3 | 63.7 | 51.4 | 47.4 | 21.1 | 30.0 | 28.5 | 30.6 | 6.4 | 12.6 | 17.7 | 21.0 | 3.5 | 1.8 |
| Craftsmen \& Related Trades Workers | 92.1 | 40.6 | 24.7 | 55.2 | 16.9 | 60.5 | 14.6 | 9.3 | 29.4 | 17.5 | 24.6 | 14.3 | 11.2 | 5.0 | 1.8 |
| Plant \& Machine Operators \& Assemblers | 90.6 | 45.0 | 40.2 | 44.7 | 39.0 | 41.7 | 23.0 | 14.1 | 21.8 | 9.6 | 19.5 | 22.8 | 13.5 | 3.1 | 5.8 |
| Cleaners, <br> Labourers \& Related Workers | 91.4 | 48.5 | 42.9 | 46.8 | 36.4 | 55.0 | 23.8 | 19.0 | 25.7 | 4.4 | 19.3 | 18.7 | 25.6 | 0.3 | - |

Notes:
(1) Incidence of hard-to-fill vacancies (\%) refers to the proportion of vacancies that are hard to fill by locals.
(2) Figures in the table are based on the hard-to-fill vacancies.
(3) * includes Workers Not Classifiable by Occupation.
(4) ** includes Agricultural \& Fishery Workers.
(5) Shaded cells indicate the top three reasons for vacancies hard to fill by locals within each occupational group.
(6) '-': Nil or negligible.

# Table A3: Top Ten PMET Occupations With The Highest Number Of Vacancies Hard To Fill By Locals, 2014 (As At September) 

| Occupation | Vacancies Hard To Fill By Locals |  | Top Three Reasons For Hard-To-Fill Vacancies |
| :---: | :---: | :---: | :---: |
|  | Number | Incidence (\%) |  |
| PMETs | 12,790 | 47.9 | 1. Lack The Necessary Work Experience (37.8\%) <br> 2. Find Pay Unattractive (34.2\%) <br> 3. Competition For Local Candidates From Other Employers Is Too Stiff (24.8\%) |
| Registered Nurse | 720 | 86.2 | 1. Competition For Local Candidates From Other Employers Is Too Stiff (54.8\%) <br> 2. Prefer Not To Do Shift Work (45.5\%) <br> 3. Find Pay Unattractive (35.9\%) |
| Enrolled/Assistant Nurse | 650 | 92.9 | 1. Find Pay Unattractive (48.5\%) <br> 2. Prefer Shorter Workweek (37.7\%) <br> 3. Prefer Not To Do Shift Work (34.1\%) |
| Software, Web \& Multimedia Developer | 480 | 70.1 | 1. Lack The Necessary Work Experience (41.0\%) <br> 2. Competition For Local Candidates From Other Employers Is Too Stiff (25.3\%) <br> 3. Find Pay Unattractive ( $24.6 \%$ ) |
| Mechanical Engineering Technician | 380 | 57.6 | 1. Find The Working Environment Not Conducive (37.3\%) <br> 2. Find Pay Unattractive (36.8\%) <br> 3. Lack The Necessary Work Experience ( $28.7 \%$ ) |
| Mechanical Engineer | 360 | 72.7 | 1. Lack The Necessary Work Experience ( $41.5 \%$ ) <br> 2. Find Pay Unattractive (40.4\%) <br> 3. Competition For Local Candidates From Other Employers Is Too Stiff (23.6\%) |
| Civil Engineer | 350 | 58.4 | 1. Lack The Necessary Work Experience (29.9\%) <br> 2. Find Pay Unattractive (29.0\%) <br> 3. Competition For Local Candidates From Other Employers Is Too Stiff (27.2\%) |
| Sales \& Marketing Manager | 340 | 40.5 | 1. Lack The Necessary Work Experience (71.1\%) <br> 2. Find Pay Unattractive (19.2\%) <br> 3. Lack The Right Personality Traits, Work Attitude And Motivation For The Job (19.2\%) |
| Electronics Engineer | 340 | 77.0 | 1. Lack The Necessary Work Experience (53.1\%) <br> 2. Find Pay Unattractive (43.7\%) <br> 3. Prefer Shorter Workweek (25.4\%) |
| Computer Technician (Including IT User Helpdesk Technician) | 330 | 80.8 | 1. Find Pay Unattractive (76.3\%) <br> 2. Competition For Local Candidates From Other Employers Is Too Stiff (60.6\%) <br> 3. Find The Job Physically Strenuous (53.8\%) |
| Management Executive | 320 | 20.8 | 1. Find Pay Unattractive (29.8\%) <br> 2. Competition For Local Candidates From Other Employers Is Too Stiff (27.6\%) <br> 3. Lack The Necessary Work Experience (26.7\%) |

Notes:
(1) Figures in parenthesis are expressed as a percentage of vacancies hard to fill by locals in the respective occupations.
(2) Some detailed occupations within the top ten are not listed to maintain confidentiality of information provided by respondents.

Table A4: Top Ten Non-PMET Occupations With The Highest Number Of Vacancies Hard To Fill By Locals, 2014 (As At September)

| Occupation | Vacancies Hard To Fill By Locals |  | Top Three Reasons For Hard-To-Fill Vacancies |
| :---: | :---: | :---: | :---: |
|  | Number | Incidence (\%) |  |
| Non-PMETs | 29,190 | 81.8 | 1. Find Pay Unattractive (50.6\%) <br> 2. Prefer Shorter Workweek (48.5\%) <br> 3. Find The Job Physically Strenuous (47.6\%) |
| Shop Sales Assistant | 2,700 | 72.3 | 1. Prefer Shorter Workweek (80.8\%) <br> 2. Prefer Not To Do Shift Work (59.1\%) <br> 3. Find Pay Unattractive (52.1\%) |
| Security Guard | 1,960 | 87.1 | 1. Find The Job Physically Strenuous (59.4\%) <br> 2. Find Pay Unattractive (56.6\%) <br> 3. Prefer Shorter Workweek (54.4\%) |
| Waiter | 1,900 | 86.3 | 1. Prefer Shorter Workweek (67.9\%) <br> 2. Find The Job Physically Strenuous (62.4\%) <br> 3. Find Pay Unattractive (61.0\%) |
| Cleaner In Offices \& Other Establishments | 1,660 | 89.7 | 1. Find Pay Unattractive (53.9\%) <br> 2. Find The Image Of The Sector Poor (47.6\%) <br> 3. Find The Working Environment Not Conducive (43.9\%) |
| Cleaner \& Helper In Hotels \& Related Establishments | 1,160 | 94.4 | 1. Find Pay Unattractive (58.6\%) <br> 2. Prefer Shorter Workweek (55.1\%) <br> 3. Find The Working Environment Not Conducive (51.6\%) |
| Receptionist \& Information Clerk | 1,050 | 65.4 | 1. Find Pay Unattractive (63.5\%) <br> 2. Prefer Shorter Workweek (56.1\%) <br> 3. Prefer Not To Do Shift Work (52.4\%) |
| Civil Engineering/Building Construction Labourer | 990 | 95.3 | 1. Find The Working Environment Not Conducive (75.7\%) <br> 2. Find The Job Physically Strenuous (47.2\%) <br> 3. Find Pay Unattractive (32.9\%) |
| Food Service Counter Attendant | 950 | 93.1 | 1. Find Pay Unattractive (88.6\%) <br> 2. Prefer Not To Do Shift Work (54.6\%) <br> 3. Competition For Local Candidates From Other Employers Is Too Stiff (50.9\%) |
| Cook | 950 | 95.3 | 1. Find The Job Physically Strenuous (66.2\%) <br> 2. Prefer Shorter Workweek (61.1\%) <br> 3. Find Pay Unattractive (59.3\%) |
| Material \& Freight Handling Worker | 630 | 94.6 | 1. Find The Job Physically Strenuous (59.5\%) <br> 2. Find Pay Unattractive (55.5\%) <br> 3. Find The Working Environment Not Conducive (53.5\%) |

Notes:
(1) Figures in parenthesis are expressed as a percentage of vacancies hard to fill by locals in the respective occupations.
(2) Some detailed occupations within the top ten are not listed to maintain confidentiality of information provided by respondents.

Table A5: Top Ten Job Vacancies By Industry, 2014 (As At September)

| Manufacturing | 8,330 | Construction | 3,580 | Wholesale \& Retail Trade | 8,750 | Transportation \& Storage | 3,710 | Accommodation \& Food Services | 7,740 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Machine-Tool SetterOperator | 440 | Civil Engineering/Building Construction Labourer | 870 | Shop Sales Assistant | 3,300 | Material \& Freight Handling Worker | 330 | Waiter | 1,800 |
| Welder \& Flame Cutter | 310 | Supervisor/General Foreman (Building \& Related Trades) | 210 | Cashier \& Ticket Clerk | 440 | Lorry Driver | 260 | Food Service Counter Attendant | 850 |
| Industrial \& Production Engineer | 290 | Civil Engineer | 210 | Stock Clerk | 300 | Bus Driver | 230 | Cook | 840 |
| Quality Checker \& Tester | 270 | Building \& Construction Project Manager | 160 | Marketing \& Sales Representative (Technical) | 260 | Trailer-Truck Driver | 200 | Captain Waiter/Waiter Supervisor | 570 |
| Mechanical Engineering Technician | 250 | Quantity Surveyor | 130 | Sales Demonstrator | 260 | Receptionist \& Information Clerk | 150 | Cleaner \& Helper In Hotels \& Related Establishments | 530 |
| Mechanical Engineer | 250 | Scaffolder | 130 | Sales \& Marketing Manager | 240 | Management Executive | 110 | Kitchen Assistant | 500 |
| Electrical \& Electronic Equipment Assembler | 220 | General Office Clerk | 120 | Accounting \& Bookkeeping Clerk | 200 | General Office Clerk | 110 | Receptionist \& Information Clerk | 260 |
| Manufacturing Engineering Technician | 220 | Air-Conditioning \& Refrigeration Mechanic | 100 | Hand Packer | 190 | Motorcycle Delivery Man | 90 | Chef | 210 |
| Pipe Fitter | 190 | Electrician | 90 | Material \& Freight Handling Worker | 160 | Machinery Mechanic | 90 | Restaurant Manager | 210 |
| Electronics Engineer | 180 | Lorry Driver | 90 | Sales Supervisor | 160 | Fork Lift Truck Operator | 80 | Dish Washer/Plate Collector | 190 |

## Table A5 (Continued): Top Ten Job Vacancies By Industry, 2014 (As At September)

| Information \& Communications | 1,960 | Financial \& Insurance Services | 2,990 | Real Estate Services | 2,330 | Professional Services | 3,640 | Administrative \& Support Services | 5,700 | Community, Social \& Personal Services | 13,040 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Software, Web \& Multimedia Developer | 420 | Operations Officer (Except Transport Operations) | 220 | Cleaner In Offices \& Other Establishments | 810 | Policy \& Planning Manager | 210 | Security Guard | 2,000 | Teaching Professional | 1,760 |
| Systems Analyst | 190 | Financial/Insurance Services Manager (E.g. Financial Institution Branch Manager) | 170 | Cleaner \& Helper In Hotels \& Related Establishments | 220 | Auditor (Accounting) | 180 | Cleaner In Offices \& Other Establishments | 880 | Registered Nurse | 820 |
| Electronics Engineer | 120 | Sales \& Marketing Manager | 160 | Management Executive | 140 | Civil Engineer | 150 | Cleaner \& Helper In Hotels \& Related Establishments | 430 | Management Executive | 810 |
| Sales \& Marketing Manager | 80 | Business Development Manager | 110 | Premises \& Facilities Maintenance Officer | 130 | Sales \& Marketing Manager | 130 | Computer Technician (Including IT User Helpdesk Technician) | 190 | Enrolled/Assistant Nurse | 690 |
| Database Designer \& Administrator | 80 | Financial Analyst (E.g. Equities Analyst, Credit Analyst) | 110 | Premises \& Facilities <br> Maintenance <br> Manager | 90 | Civil Engineering Technician | 110 | Receptionist \& Information Clerk | 180 | Receptionist \& Information Clerk | 500 |
| Network/Infrastructure <br> Architect \& Engineer | 80 | Systems Analyst | 100 | General Office Clerk | 70 |  <br> Business Consultant | 110 | Park \& Garden <br> Maintenance Worker | 130 | General Office Clerk | 450 |
| Computer Technician (Including IT User Helpdesk Technician) | 80 | Management Executive | 100 | Security Guard | 70 | Accounting Associate Professional (E.g. <br> Assistant Accountant, <br> Audit (Accounting) <br> Executive) | 90 | Hand Packer | 110 | Healthcare Assistant | 380 |
| Receptionist \& Information Clerk | 70 | Risk Analyst (Financial) | 100 | Receptionist \& Information Clerk | 60 | Software, Web \& Multimedia Developer | 80 | Dish Washer/Plate Collector | 110 | Government <br> Associate <br> Professional <br> (Excluding <br> Uniformed Officer) | 360 |
| Applications/Systems Programmer | 70 | Business <br> Development Executive | 90 | Food Service Counter Attendant | 60 | Business Development Executive | 70 | Shop Sales Assistant | 110 | Pre-Primary Education Teacher | 280 |
| Network/Computer Systems Administrator | 50 |  <br> Business Consultant | 80 | Building <br> Maintenance Worker | 60 | General Office Clerk | 70 | Material \& Freight Handling Worker | 90 | Beautician | 220 |

Notes:
(1) Figures refer to the number of job vacancies for the respective industry.
(2) Some detailed occupations within the top ten are not listed to maintain confidentiality of information provided by respondents.

Table A6: Number Of Job Vacancies By Industry And Occupational Group, 2014 (As At September)

|  | Managers \& Administrators | Professionals | Associate Professionals \& Technicians | Clerical Support Workers | Service \& Sales Workers | Craftsmen \& Related Trades Workers | Plant \& Machine Operators \& Assemblers | Cleaners, Labourers \& Related Workers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total ${ }^{*}$ | 4,820 | 8,770 | 12,000 | 4,540 | 15,330 | 3,850 | 4,250 | 7,710 |
| Manufacturing | 360 | 1,210 | 1,710 | 440 | 370 | 1,880 | 1,870 | 490 |
| Construction | 230 | 520 | 590 | 200 | 30 | 860 | 180 | 970 |
| Services | 4,160 | 7,000 | 9,480 | 3,890 | 14,930 | 1,070 | 2,090 | 6,110 |
| Wholesale \& Retail Trade | 710 | 630 | 1,120 | 810 | 4,490 | 250 | 320 | 410 |
| Transportation \& Storage | 140 | 120 | 490 | 450 | 620 | 230 | 1,200 | 460 |
| Accommodation \& Food Services | 340 | 10 | 230 | 350 | 4,940 | 80 | 160 | 1,630 |
| Information \& Communications | 260 | 1,210 | 330 | 120 | 30 | - | 10 | 10 |
| Financial \& Insurance Services | 840 | 790 | 950 | 240 | 140 | - | 10 | 20 |
| Real Estate Services | 170 | 70 | 410 | 150 | 240 | 110 | - | 1,190 |
| Professional Services | 730 | 1,270 | 900 | 250 | 190 | 140 | 70 | 90 |
| Administrative \& Support Services | 100 | 210 | 480 | 350 | 2,370 | 170 | 160 | 1,860 |
| Community, Social \& Personal Services | 890 | 2,690 | 4,570 | 1,170 | 1,900 | 90 | 160 | 440 |

Notes:
(1) *Total includes job vacancies from Agriculture, Fishing, Quarrying \& Utilities which are not reflected here.
(2) ' - ': Nil or negligible.

Table A7: Reasons For Vacancies Hard To Fill By Locals By Industry, 2014 (As At September)


[^5]Table A8: Top Ten Job Vacancies By Minimum Qualifications Required, 2014 (As At September)

| Degree \& Above | 13,060 | Diploma \& Professional Qualifications | 11,400 | Post-Secondary (Non-Tertiary) | 5,520 | Secondary | 11,430 | Lower Secondary | 6,280 | Primary or Lower | 14,720 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Management Executive | 800 | Teaching Professional | 1,210 | Shop Sales Assistant | 830 | Shop Sales Assistant | 1,580 | Shop Sales Assistant | 780 | Cleaner In Offices \& Other <br> Establishments | 1,820 |
| Sales \& Marketing Manager | 670 | Management Executive | 710 | Security Guard | 510 | Receptionist \& Information Clerk | 1,000 | Waiter | 530 | Cleaner \& Helper In Hotels \& Related Establishments | 1,120 |
| Software, Web \& Multimedia Developer | 600 | Registered Nurse | 640 | Enrolled/Assistant Nurse | 430 | General Office Clerk | 820 | Security Guard | 450 | Waiter | 1,020 |
| Teaching Professional | 560 | Mechanical <br> Engineering <br> Technician | 460 | General Office Clerk | 240 | Waiter | 600 | Cashier \& Ticket Clerk | 350 | Security Guard | 980 |
| Civil Engineer | 510 | Business <br> Development <br> Executive | 310 | Receptionist \& Information Clerk | 200 | Security Guard | 310 | Lorry Driver | 240 | Food Service Counter Attendant | 930 |
| Systems Analyst | 470 | Marketing \& Sales Representative (Technical) | 300 | Machinery Mechanic | 190 | Accounting \& Bookkeeping Clerk | 300 | Stock Clerk | 220 | Civil <br> Engineering/Building Construction Labourer | 720 |
|  <br> Business Consultant | 380 | Operations Officer (Except Transport Operations) | 250 | Registered Nurse | 140 | Captain Waiter/Waiter Supervisor | 290 | Captain <br> Waiter/Waiter <br> Supervisor | 190 | Cook | 620 |
| Mechanical Engineer | 350 | Pre-Primary Education Teacher | 240 | Mechanical Engineering Technician | 120 | Machine-Tool SetterOperator | 250 | Cook | 170 | Shop Sales Assistant | 540 |
| Industrial \& Production Engineer | 350 | Computer Technician (Including IT User Helpdesk Technician) | 240 | Machine-Tool Setter-Operator | 120 | Sales Demonstrator | 220 | Material \& Freight Handling Worker | 170 | Kitchen Assistant | 450 |
| Policy \& Planning Manager | 350 | Government Associate Professional (Excluding Uniformed Officer) | 220 | Healthcare Assistant | 100 | Stock Clerk | 170 | Bus Driver | 160 | Material \& Freight Handling Worker | 390 |

[^6]Table A9: Reasons For Vacancies Hard To Fill By Locals By Minimum Qualifications, 2014 (As At September)

|  | Incidence Of Hard-To-Fill Vacancies (\%) | Reasons For Vacancies Hard to Fill by Locals (\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Find Pay Unattractive | Prefer Shorter Work week | Find The Job <br> Physically <br> Strenuous | Prefer Not To Do Shift Work | Find The Working Environment Not Conducive | Lack The Right Personality Traits, Work Attitude And Motivation For The Job | Competition For Local Candidates From Other Employers Is Too Stiff | Finding Job Lacking In Career Prospects | Lack The Necessary Work Experience | Working Location Is Too Far | Lack Of Young Local Candidates | Find The Image Of The Sector Poor | Lack The Necessary Qualifications | Lack The Necessary Specialised Skills |
| Total | 67.3 | 45.6 | 38.9 | 37.3 | 31.2 | 28.5 | 22.2 | 22.0 | 21.8 | 17.0 | 15.1 | 14.1 | 14.0 | 7.5 | 4.1 |
| Degree \& Above | 43.2 | 27.8 | 8.6 | 9.2 | 4.9 | 4.6 | 12.3 | 22.9 | 3.7 | 51.6 | 6.6 | 4.1 | 2.0 | 19.6 | 12.5 |
| Diploma \& Professional Qualification | 49.9 | 38.3 | 23.1 | 16.2 | 20.1 | 11.9 | 18.6 | 28.2 | 11.3 | 27.4 | 13.0 | 8.1 | 4.7 | 15.6 | 5.1 |
| Post- <br> Secondary (NonTertiary) | 59.7 | 42.4 | 29.0 | 28.7 | 30.8 | 29.7 | 18.7 | 21.9 | 18.3 | 21.7 | 17.0 | 15.8 | 13.4 | 18.5 | 3.9 |
| Secondary | 72.1 | 53.0 | 49.7 | 39.7 | 39.0 | 22.8 | 25.0 | 18.3 | 23.9 | 11.7 | 14.2 | 11.8 | 9.8 | 4.1 | 3.1 |
| Lower Secondary | 89.5 | 44.6 | 48.1 | 54.6 | 42.1 | 33.7 | 34.9 | 18.3 | 37.8 | 6.6 | 17.1 | 18.3 | 10.8 | 3.0 | 2.7 |
| Primary or Lower | 91.6 | 52.7 | 50.3 | 51.2 | 37.7 | 46.4 | 21.8 | 22.7 | 26.7 | 4.6 | 18.7 | 20.1 | 26.9 | 0.5 | 1.3 |

Notes:
(1) Incidence of hard-to-fill vacancies (\%) refers to the proportion of vacancies that are hard to fill by locals.
(2) Figures in the table are based on the hard-to-fill vacancies.
(3) Shaded cells indicate the top three reasons for vacancies hard to fill by local within each educational group.

# SURVEY COVERAGE \& METHODOLOGY 

## Introduction

The Job Vacancy Survey, 2014 was conducted by the Manpower Research and Statistics Department of the Ministry of Manpower under the Statistics Act (Chapter 317). The survey was conducted from 26 September 2014 to 12 November 2014.

## Objective

The survey was conducted to collect comprehensive information on job vacancies in the various industries by detailed occupations and minimum qualification required. The survey also asked employers whether the vacancies were (i) unfilled for at least six months, or more, and (ii) hard to fill by locals.

## Coverage

The survey covered private sector establishments each with at least 25 employees and the public sector comprising government ministries, organs of state and statutory boards. A total of 14,200 establishments employing 1,943,800 employees responded to the survey, yielding a response rate of $90.3 \%$.

## Methodology

The survey was conducted using mail questionnaires. Respondents could submit their returns online, by post, email or fax, with clarifications made over the phone.

## Reference Period

The reference date for the survey was 30 September 2014.

## Data Collected

Establishments were asked to provide information pertaining to the job vacancies in their establishment:

- Job title
- Number of vacancies
- Minimum qualification required
- Whether working experience was required
- Whether vacancies were vacant for at least 6 months, or more
- Whether vacancies were hard to fill by locals and reasons for this


## Classification

The industries of the surveyed establishments were classified according to the Singapore Standard Industrial Classification (SSIC) 2010. Descriptions of job vacancies were classified according to the Singapore Standard Occupational Classification (SSOC) 2010, while the classification of minimum qualification was based on the Singapore Standard Educational Classification (SSEC) 2010.

## CONCEPTS AND DEFINITIONS

| Job Vacancy | This refers to the number of unfilled posts for which the establishment is actively recruiting employees from outside the establishment. It exclude positions for which the employees have been appointed, but not yet commenced duty, and positions open only to internal transfers, promotions, etc. <br> Recruitment action to fill a post includes advertising in newspapers, posting notices on Internet (e.g. online job banks), making 'word of mouth announcements', soliciting employees through employment agencies or job fairs, contacting or interviewing job applicants. |
| :---: | :---: |
| Job Vacancy Rate | This is defined as the number of job vacancies divided by the total demand for manpower as at 30 September 2014. The total demand for manpower is the sum of the number of existing employees and job vacancies. |

Minimum : The minimum qualification required are categorised into nine broad Qualification
Required groups:
(1) No Formal Qualification/Lower Primary

- Never attended school
- Primary education without Primary School Leaving Examination (PSLE)/Primary School Proficiency Examination (PSPE) certification or their equivalent
- Certificate in Basic Education for Skills Training (BEST) 1 3
(2) Primary
- PSLE/PSPE or other certificates of equivalent standard
- Certificate in BEST 4
- At least 3 Employability Skills System (ESS) Workplace Literacy and Numeracy (WPLN) Statements of Attainment at Level 1 or 2
(3) Lower Secondary
- Secondary education without a General Certificate of Education (GCE) 'Ordinary'/'Normal' Level pass or their equivalent
- Certificate in Worker Improvement through Secondary Education (WISE) 1-3
- Basic vocational certificates (including Institute of Technical Education (ITE) Basic Vocational Training)
- At least 3 ESS WPLN Statements of Attainment at Level 3 or 4
(4) Secondary
- At least 1 GCE 'N' Level pass
- At least 1 GCE ‘O’ Level pass
- National ITE Certificate (NITEC) (Intermediate) or equivalent (e.g. National Technical Certificate (NTC) Grade 3, Certificate of Vocational Training, BCA Builder Certificate)
- ITE Skills Certificate (ISC) or equivalent (e.g. Certificate of Competency, Certificate in Service Skills)
- At least 3 ESS WPLN Statements of Attainment at Level 5 and above
- Other certificates or qualifications of equivalent standard
(5) Post-Secondary (Non-Tertiary): General \& Vocational
- At least 1 GCE ‘Advanced'/'H2’ Level pass or equivalent (General)
- NITEC or equivalent (e.g. Post NITEC, Certificate in Office Skills, NTC Grade 2, National Certificate in Nursing, Advanced Builder Certificate)
- Higher NITEC, including Certificate in Business Skills, Industrial Technician Certificate and other polytechnic certificates
- Master NITEC or equivalent (e.g. NTC Grade 1)
- Workforce Skills Qualifications (WSQ) Certificate or equivalent
- WSQ Higher Certificate or equivalent
- WSQ Advanced Certificate or equivalent
- Other post-secondary (non-tertiary: General) qualifications, including International Baccalaureate/High School Diploma
- Other post-secondary (non-tertiary: Vocational certificates, e.g. Singapore Institute of Management (SIM) certificates) qualifications
(6) Polytechnic Diploma
- Polytechnic diploma
- Polytechnic advanced diploma (including polytechnic advanced/post/specialist/management/graduate diploma)
- Polytechnic post-diploma certificate
(7) Professional Qualification and Other Diploma
- ITE diploma
- Diploma qualifications (e.g. National Institute of Education (NIE) diploma, SIM diploma, LaSelle-SIA diploma, Nanyang Academy of Fine Arts (NAFA) diploma)
- Qualifications awarded by professional bodies
- WSQ diploma
- WSQ specialist diploma
- Other advanced diploma, post-diploma qualifications or equivalent
(8) University First Degree
- Bachelor degree
(9) University Postgraduate Diploma/Degree
- Postgraduate diploma (including NIE postgraduate diploma)
- WSQ graduate certificate
- WSQ graduate diploma
- Master
- Doctorate


## FEEDBACK FORM

## Report Title: Job Vacancies, 2014

1. How would you rate this report in terms of :

|  | Excellent | Good | Average | Poor |
| :--- | :---: | :---: | :---: | :---: |
| a) Relevance to your work | $\square$ | $\square$ | $\square$ | $\square$ |
| b) Providing useful insights on prevailing | $\square$ | $\square$ | $\square$ | $\square$ |
| labour market trends/development |  |  |  |  |
| c) Ease of understanding | $\square$ | $\square$ | $\square$ | $\square$ |

2. Which area(s) of the report do you find most useful? Please provide reasons.
3. How do you find the length of the report?

4. Overall, how would you rate this report?
Excellent Good Average Poor
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## Labour Market, Third Quarter 2014

## Date of Release: 15 Dec 2014

This quarterly release analyses the labour market situation. Topics covered include unemployment, employment, redundancy, re-entry into employment, job vacancy, labour turnover and hours worked.


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29/02/2008 Residents and Foreigners, 1997 to 2006

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* This paper is a collaborative effort between Manpower Research and Statistics Department and Singapore Department of Statistics


[^0]:    ${ }^{1}$ Locals refer to Singapore Citizens and Permanent Residents.

[^1]:    ${ }^{2}$ Locals refer to Singapore Citizens and Permanent Residents.

[^2]:    Source: Job Vacancy Survey, MOM

[^3]:    ${ }^{3}$ Domestic-orientated services industries such as retail trade ( $+3,500$ ), food \& beverage services ( $+2,700$ ), administrative \& support services $(+8,200)$ and community, social \& personal services $(+22,900)$ registered high employment gains in the first nine months of 2014. Source: "Labour Market, Third Quarter 2014", MOM.

[^4]:    ${ }^{4}$ Locals employed full-time in these occupations.
    ${ }^{5}$ The wage data pertained to full-time resident employees in private sector establishments with at least 25 employees who have CPF contributions in June 2013.

[^5]:    Notes:
    (1) Incidence of hard-to-fill vacancies (\%) refers to the proportion of vacancies that are hard to fill by locals.
    (2) Figures in the table are based on the hard-to-fill vacancies.
    (3) Shaded cells indicate the top three reasons for vacancies hard to fill by local within each industry.

[^6]:    Notes
    (1) Figures refer to the number of job vacancies for the respective educational category.
    (2) Some detailed occupations within the top ten are not listed to maintain confidentiality of information provided by respondents.

